

OCTOBER 20, 2020

### **Corporate Governance and Finance Department SECURITIES AND EXCHANGE COMMISSION**

Secretariat Building, PICC Complex, Roxas Boulevard, Pasay City, 1307

Attention: HON. RACHEL ESTHER J. GUMTANG-REMALANTE

OIC, Corporate Governance and Finance Department

The Disclosure Department THE PHILIPPINE STOCK EXCHANGE, INC.

3<sup>rd</sup> Floor, Tower One and Exchange Plaza Ayala Triangle, Ayala Avenue, Makati City

Attention: MS. JANET A. ENCARNACION

Head of Disclosure Department

### Gentlemen:

We are sending herewith SEC Form Q-EPS (Quarterly Report) Exempt Commercial Papers of Makati Finance Corporation for the 3rd Quarter ended September 30, 2020

We are making this disclosure in compliance with the SRC Rule 9.2 of the Implementing Rules and Regulations of Republic Act 8799, otherwise known as the Securities Regulation Code (SRC).

Very truly yours,

**MAKATI FINANCE CORPORATION** 

Registrant

By:

MARCOS E. LAROSA

Chief Finance Officer/Compliance Officer/CIO

3/F Mazda Makati Building, 2301 Chino Roces Avenue, Makati City 1231 Philippines Telephone Nos. (632) 7751-8132

Website: www.makatifinance.ph

### **COVER SHEET**

|                                  |       |      |         |        |                     |        |        |       | 2     | 8      | 7     | 8      | 8        |       |                |       |    |
|----------------------------------|-------|------|---------|--------|---------------------|--------|--------|-------|-------|--------|-------|--------|----------|-------|----------------|-------|----|
|                                  |       |      |         |        |                     |        |        |       | S.I   | E.C. ∣ | Regis | tratio | n Nur    | nber  |                |       |    |
| MAKATIF                          | ı     | N    | Α       | N      | С                   | Ε      |        | С     | 0     | R      | Р     | O F    | R A      | \ T   | ·   I          | 0     | N  |
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| 3   R D   F L O                  | 0     | R    |         |        | M                   | Α      | Z      | D     | Α     |        | M     | Α      | K        | Α     | Т              | I     |    |
| BUILDING                         |       | 2    | 3       | 0      | 1                   |        | С      | Н     | I     | N      | 0     |        | R        | 0     | С              | Ε     | S  |
| BARANGAY                         |       | М    | Α       | G      | Α                   | L      | L      | Α     | N     | E      | S     |        |          |       |                |       |    |
| AVENUEM                          | Α     | K    | Α       | T      | ·   T               |        | С      | П     | Т     | ·   Y  | ·     | 1      | 2        | 3     | 1              |       |    |
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| MARCOS E. LAROS                  | Α     |      |         |        |                     |        |        |       |       |        | (0    | 2) 7   | 775′     | 1-81  | 32             |       |    |
| Contact Person                   |       |      |         |        |                     |        |        |       |       | (      |       | any T  |          |       |                | ber   |    |
| 1 2 3 1 Day                      |       | ENI  |         | SEF    | ORM<br>PTEM<br>RM T | BER    |        | 2020  |       |        |       |        | <b>0</b> |       |                | Da    | -  |
| Fiscal Year                      |       | Г    |         |        |                     |        |        | 1     |       |        |       |        | F        | Annua |                | _     |    |
| 2020                             | _     |      |         |        | and                 |        |        |       |       |        |       |        | Th       | ursd  | ry la<br>lay c |       | ly |
|                                  | S     | econ | dary    | Licei  | nse T               | ype, I | t App  | licat | ole   |        |       |        |          |       |                |       |    |
| CFD                              |       |      |         |        |                     |        |        |       |       |        |       |        |          |       |                |       |    |
| Dept. Requiring this Doc.        |       |      |         |        |                     |        |        |       | -     | Ar     | nend  | ed Ar  | ticles   | Numl  | ber/S          | ectio | n  |
|                                  |       |      |         |        |                     |        |        | Tota  | al Am | ount   | of Bo | rrowi  | ngs      |       |                |       |    |
| Total No. of Stockholders        |       |      | L       |        |                     | Don    | nestic | ;     |       |        |       |        |          | Forei | ign            |       |    |
|                                  |       |      |         |        |                     |        |        |       |       |        |       |        |          |       |                |       |    |
| To be accon                      | nplis | hec  | d by    | y SI   | EC                  | Per    | son    | nel   | CO    | nce    | rne   | d      |          |       |                |       |    |
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| File Number                      |       | _    |         |        |                     | L      | CU     |       |       |        |       |        |          |       |                |       |    |
| Document I.D.                    |       |      |         |        |                     |        |        |       |       |        |       |        |          |       |                |       |    |
|                                  |       | -    |         |        |                     | Ca     | shi    | er    |       |        |       |        |          |       |                |       |    |
|                                  |       |      |         |        |                     |        |        |       |       |        |       |        |          |       |                |       |    |
| STAMPS                           |       |      |         |        |                     |        |        |       |       |        |       |        |          |       |                |       |    |
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### REPUBLIC OF THE PHILIPPINES DEPARTMENT OF FINANCE

# SECURITIES AND EXCHANGE COMMISSION

SEC BUILDING, EDSA, GREENHILLS MANDALUYONG CITY

### **QUARTERLY REPORT** SEC FORM Q-EPS

For the Quarter: Ended SEPTEMBER 30, 2020

| ICIAF   | TOTAL      |  | 5) Others: Please specify | (with Recourse) | 2) Repurchase Agreement | 1) Promissory Note | Type of Commercial Paper |            |                           | Contact Information            | Contact Person          | Certificate of Authority No. | SEC Registration No.     | Principal Address   | Industry Classification | Corporate Name               |
|---------|------------|--|---------------------------|-----------------|-------------------------|--------------------|--------------------------|------------|---------------------------|--------------------------------|-------------------------|------------------------------|--------------------------|---|-------------------------|------------------------------|
| 4/0,737 | 470 050    |  | •                         |                 |                         | 478,959            | Issuances                | SH         |                           | : (632) 8751-8132              | : MARCOS E. LAROSA      | :110                         | 28788                    | : 3F Mazda Makati Building, 2301 Chino Roces Ave., Baragangay Magallanes, Makati City | : FINANCING             | : MAKATI FINANCE CORPORATION |
| Page 1  | 62 066 041 |  |                           | •               | •                       | 63,966,941         | Outstanding Balance      | SHORT-TERM | Co                        |                                |                         |                              |                          | 2301 Chino Roces Ave.,  |                         | ATION                        |
|         |            |  |                           |                 |                         | 5.50%              | Interest<br>Rate         |            | mmercial                  |                                |                         |                              |                          | Baragangay  |                         |                              |
|         |            |  |                           |                 | •                       |                    | Issuances                |            | Commercial Paper Issuance | Email Address                  | Designation             | Anniversary Date             | <b>Registration Date</b> | / Magallanes, Makati City   |                         |                              |
|         |            |  |                           |                 |                         |                    | Outstanding<br>Balance   | LONG-TERM  |                           | : MLAROSA@MAKATIFINANCE.COM.PH | : CHIEF FINANCE OFFICER | : JANUARY 18, 1992           | : FEBRUARY 23, 1966      |   |                         |                              |
|         |            |  |                           |                 |                         |                    | Interest<br>Rate         |            |                           | NCE.COM.PH                     | CER                     |                              |                          |   |                         |                              |

## REPUBLIC OF THE PHILIPPINES DEPARTMENT OF FINANCE SECURITIES AND EXCHANGE COMMISSION SEC BUILDING, EDSA, GREENHILLS MANDALUYONG CITY

# **Schedule of Exempt Commercial Paper Issuances**

Corporate Name : MAKATI FINANCE CORPORATION

For the month ending: SEPTEMBER 30, 2020

|   |                         |                      |                        |              | COMME                  | COMMERCIAL PAPER ISSUANCE | SSUANCE        |             |            |
|---|-------------------------|----------------------|------------------------|--------------|------------------------|---------------------------|----------------|-------------|------------|
| Name of Creditors                               | Relationship            | Beginning<br>Balance | Additional<br>Issuance | (Payments)   | Outstanding<br>Balance | Date of Issue*            | Maturity Date* | Short-Term* | Long-Term* |
| <sup>1</sup> Max 0. Borromeo                    | Director                | 3,304,568            | 478,959                |              | 3,783,526              | 12/31/19                  | 12/31/20       | 3,783,526   |            |
| <sup>2</sup> Joel S. Ferrer                     | Director                | ı                    |                        |              |                        | 12/31/19                  | 12/31/20       |             |            |
| <sup>3</sup> Sofia Limjap                       | Stockholder             | 5,000,000            |                        |              | 5,000,000              | 12/31/19                  | 12/31/20       | 5,000,000   |            |
| <sup>4</sup> Teresita B. Benitez                | Stockholder             | 519,432              |                        |              | 519,432                | 12/31/18                  | 12/31/20       | 519,432     |            |
| <sup>5</sup> Cynthia M. Gacayan                 | c/o Officer             | ı                    |                        |              | ı                      |                           |                | •           |            |
| <sup>6</sup> Cecilia M. Samaniego               | c/o Director            | 4,500,000            |                        |              | 4,500,000              | 12/31/19                  | 12/31/20       | 4,500,000   |            |
| 7 Oscar M. Samaniego                            | c/o Director            | 7,257,350            |                        |              | 7,257,350              | 12/31/19                  | 12/31/20       | 7,257,350   |            |
| 8 Glenn B. Benitez                              | Stockholder             | 2,715,452            |                        |              | 2,715,452              | 12/31/19                  | 12/31/20       | 2,715,452   |            |
| <sup>9</sup> Danilo Enrique Co                  | Officer                 | 2,800,000            |                        |              | 2,800,000              | 12/31/19                  | 12/31/20       | 2,800,000   |            |
| 10 Merg Realty Dev. Corp                        | Stockholder             | 28,558,641           |                        |              | 28,558,641             | 12/31/19                  | 12/31/20       | 28,558,641  |            |
| 11<br>Cebu Maxi Mgt. Corp.                      | Indirect<br>Stockholder | 3,728,944            |                        |              | 3,728,944              | 12/31/19                  | 12/31/20       | 3,728,944   |            |
| 12 Felibon Realty, Inc.                         | Stockholder             | 4,187,152            |                        |              | 4,187,152              | 12/31/19                  | 12/31/20       | 4,187,152   |            |
| 13 Felison Development Corporation c/o Director | c/o Director            | 1,066,443.48         |                        | (150,000.00) | 916,443                | 12/31/19                  | 12/31/20       | 916,443     |            |
| 14  |                         |                      |                        |              |                        |                           |                | ı           |            |
| Add additional rows, if applicable              |                         |                      |                        |              |                        |                           |                |             |            |
| TOTAL   |                         | 67,159,024           | 478,959                | -150,000     | 63,966,941             |                           |                |             |            |

Note: The above-list is on a per transaction basis

<sup>\*</sup> Only for the issuance/s for the covered quarter

## SECURITIES AND EXCHANGE COMMISSION

[For exempt commercial papers under SRC Rule 9.2(2)(d)]

The amount of commercial papers do not exceed P100,000,000.00 at any given period of time, or not exceeding the amount approved by this Commission on a specified pe

The issuer hereby undertakes to file periodic reports as required by the Commission.

officers on Pursuant to the provisions of the Securities Regulation Code, the issuer has caused this information statement to be signed on its behalf by the undersign

MAXCY FRANCISCO JOSE R. BORROMEO

President

OEL/S. FERRER

reasurer

MAKATI CITY REPUBLIC OF THE PHILIPPINES

do solemnly swear that all matters set forth in the information statement are true and correct to our own knowledge. We MAXCY FRANCISCO JOSE R. BORROMEO , President and **JOEL S. FERRER** 

上文 七0:

MAXCY FRANCISCO JOSE R. BORROWELL

SUBSCRIBED AND SWORN to before me this

153-05-631

JOEL S. FERREN

THE : 103-275-130

\_, Treasurer of the above exempt issuer,

day of OCT 20 the affiants exhibiting to me their valid

identification documents as follows:

Doc No.:

Book No.: XXI Page No.:

Series No. 2020

Appointment No. 19 (2020-2021) PTR No. A-4764504; 01-06-20; Taguig City Notary Public until December 31, 2021 SOLIDAD L. CASIBEN **Notary Public** 

Office Address: 133 Block 7, Zone 2, (Gate 3) IBP No. 093182; 10-14-20; RSM; Roll No. 61625 MCLE Compliance VI-0022627; until 04-14-22 Pasong Tamo Ext., Fort Bonifacio, Taguig City

Call: (02) 8823-8014 / Text: 09174257832